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**UNITED STATES DISTRICT COURT**  
**FOR THE NORTHERN DISTRICT OF CALIFORNIA**  
**OAKLAND DIVISION**

DANE SMITH,  
  
Plaintiff,  
  
vs.  
  
VMWARE, INC.,  
  
Defendant.

CASE NO. 4:15-cv-03750-HSG  
**NOTICE OF MOTION AND MOTION TO  
VACATE ARBITRATION AWARD;  
MEMORANDUM OF POINTS & AUTHORITIES  
IN SUPPORT THEREOF**

**[Accompanied by DECLARATIONS OF  
DANE SMITH & JEFFREY F. RYAN  
w/EXHIBITS; [proposed] ORDER]  
(9 U.S.C. § 10, et seq.)**

**Date:** December 7, 2017  
**Time:** 2:00 p.m.  
**Crtrm:** 2

Honorable Haywood S. Gilliam, Jr.

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**NOTICE & MOTION**

TO DEFENDANT VMWARE, INC, AND ITS ATTORNEYS OF RECORD:

**NOTICE IS HEREBY GIVEN** that on December 7, 2017, at 2:00 p.m., or as soon thereafter as the matter may be heard before the Honorable Haywood S. Gilliam, Jr., in Courtroom 2, located on the 4<sup>th</sup> Floor at 1301 Clay Street, Oakland, CA 94612, Plaintiff Dane Smith (“SMITH”) will, and hereby does, move the Court for an Order **(1)** vacating the July 17, 2017 Final Award made in the arbitration between Smith and defendant VMWARE, INC. (“VMware”) before the Hon. William J. Cahill (Ret.), JAMS Arbitration/San Francisco Division Reference Number 1100083272, and **(2)** remanding the matter for a new arbitration before a different arbitrator unaffiliated with JAMS. This Motion is made on the grounds that the award is:

**1.** The product of the arbitrator’s misconduct, within the meaning of 9 U.S.C. 10(a)(3), in that Judge Cahill denied Smith a fair opportunity to present his evidence and argue it, and refused to hear and consider Smith’s pertinent and material evidence after telling him that he would do so in the form the arbitrator had prescribed, but then rejecting that form.

**2.** In “manifest disregard of the law,” and violative of the “public policy” behind that law, as contemplated by 9 U.S.C. 10(a)(4), in that **(a)** the arbitrator ignored the plainly stated procedural rules incorporated in the agreement to arbitrate, **(b)** the award omits damages for the reputational injury suffered by Smith, despite the arbitrator’s knowledge of his *mandatory* duty to “make [Smith] whole” by awarding such “special damages” under 31 U.S.C § 3730(h), and **(c)** the award also reflects Judge Cahill’s willful inattentiveness to that same statute’s requirement for adequate and reasonable fees for Smith’s attorneys, which are also included in the “special damages” that must be fully compensated under the aforesaid “make whole” provision.

**3.** Tainted and must be vacated because of the “evident partiality,” within the meaning of 9 U.S.C. § 10(a)(2), of Judge Cahill, who failed to directly disclose, in violation of the controlling disclosure statutes, Code of Civil Procedure sections 1281.85, *et seq.*, and JAMS’ own rules, that a former VMware counsel (and partner of VMware’s current counsel), who, under the guise of *representing both* Smith and VMware during an earlier lawsuit by another VMware employee, became privy (and witness) to Smith’s protected activities of investigating, reporting

1 and trying to stop VMware's illegal billing of the U.S. Government and its violations of the  
 2 Sarbanes-Oxley Act ("SOX"), then later represented VMware *against* Smith in the early stages of  
 3 his claims for employment retaliation that form the basis of the arbitration at issue here, had, at  
 4 some point shortly before the arbitration hearing, herself become Judge Cahill's partner as a  
 5 JAMS' *neutral* in the same San Francisco office, which precluded Smith from calling her as a  
 6 material witness.

7 The motion is based on this Notice, the within memorandum of points and authorities; the  
 8 concurrently filed Declarations of Jeffrey F. Ryan, and Dane Smith, and the exhibits thereto  
 9 appended; on the official transcripts of the arbitration proceedings, which are lodged separately,  
 10 and upon the papers and records on file in this case, and such further documentary evidence and  
 11 argument of counsel as may be presented at the time of the hearing.

12 Dated: October 13, 2017.

13 **LAW OFFICES OF JEFFREY F. RYAN<sup>1</sup>**  
 14 **An Association of Attorneys**

15 By /s/  
 16 JEFFREY F. RYAN  
 17 Counsel for Plaintiff Dane Smith

18 **I. Jurisdictional Background**

19 On July 9, 2010, Dane Smith filed an action in the United States District Court for the  
 20 Northern District of Virginia, case number 1:10-cv-00769-JCC-JFA, as *qui tam* relator under the  
 21 False Claims Act (31 U.S.C. 3729, *et seq*; "FCA."), and individually for FCA retaliation under 31  
 22 U.S.C. §3730 and wrongful termination in violation of public policy under California common  
 23 law (a "*Tameny*" claim). (**Dkt. #1**). The operative, Third Amended Complaint ("TAC"), filed  
 24 April 8, 2014, alleged subject matter jurisdiction under 28 U.S.C. §1331 and 31 U.S.C. §3732, and  
 25 personal jurisdiction and venue under 28 U.S.C. §§1391(b) and 1395(a), and 31 U.S.C. §3732(a).  
 26 (**Dkt. #39**, page 7 of 62). As to this motion, this Court also has jurisdiction under 9 U.S.C. §10.

27 <sup>1</sup> The scope of representation agreed upon by Smith and his co-counsel, Niall P. McCarthy, Esq.,  
 28 Cotchett, Pitre & McCarthy ("CPM"), and Jeffrey F. Ryan, Esq., limits McCarthy/CPM involve-  
 ment to proceedings occurring up to issuance of the Final Award challenged in this motion, while  
 Ryan is solely responsible for all post-arbitration proceedings. Ryan Dec ISO Vacatur



## II. Procedural History

As part of VMware's settlement of the *qui tam* action with Smith and the Government, the Court ordered that Smith's FCA retaliation and *Tameny* claims be transferred to the Northern District of California (**Dkt. #'s 60, 61**),<sup>2</sup> where the matter was assigned to Judge Henderson, case number 3:15-cv-03750-THE. (**Dkt. #65**). Over Smith's objection, VMware's motion to compel arbitration was granted, and Judge Henderson dismissed Smith's federal case, number 3:15-cv-03750-THE, without prejudice on January 5, 2016. (**Dkt. # 83**)

Smith's Arbitration Complaint was filed January 22, 2016, and by reference incorporated the aforesaid TAC (**Dkt. #39**). A true copy of the Arbitration Complaint is at **Exhibit "A"** to the separately-filed Declaration of Jeffrey F. Ryan In Support of Vacatur, and the "Key Employment Agreement" containing the arbitration agreement is at **Dkt. # 76-2**, and was quoted by Judge Henderson at **Dkt. # 83**, pp. 1 – 2.

On July 17, 2017, the arbitrator, Hon. Wm. J. Cahill (ret.), issued his Final Award, which by reference incorporated his earlier Interim Awards. The Final Award, followed by the Interim Awards, *in seriatim*, is/are at **Exhibit "B"** to Ryan Declaration ISO Vacatur.<sup>3</sup>

### MEMORANDUM OF POINTS & AUTHORITIES

#### I. Introduction & Summary of Argument.

Dane Smith, as *qui tam* relator, was instrumental in the recovery by the United States Department of Justice of **\$75.5 million (Dkt.# 77**, p. 5 of 13) of the hundreds of millions of dollars of which VMware had defrauded the Government, as detailed in the TAC. (**Dkt. # 39**).

Judge Cahill, the retired state court judge and JAMS arbitrator in this case, *did* find that VMware had retaliated against Smith for trying to investigate, report and stop billing practices that defrauded the United States.<sup>4</sup> But Smith was not "made whole" for the injuries he suffered from

<sup>2</sup> The arbitrator took judicial notice of said Settlement Agreement. See, Exhibit "B," SMITH15, fn. 1. **NB.** All Docket Numbers preceding #86 are in case number 3:15-cv-03750-THE.

<sup>3</sup> Hereinafter, all "**bold**" **Exhibit** references are to those *related* to Ryan's Declaration ISO Vacatur, except for **Exhibit "W,"** which is related to Dane Smith's Declaration ISO Vacatur. For convenience of Court and counsel, exhibits are Bates-stamped, e.g., "SMITH00005."

<sup>4</sup> See, e.g., (**Exhibit "D"**), SMITH0141 ¶ 24: "It was **only** the U.S. government and constituent state governments who used GSA pricing that paid more for exactly the same products and services."

1 employment retaliation in violation of the False Claims Act (“FCA”), and wrongful termination in  
 2 violation of public policy under California law. Instead of the \$35 million that Smith’s expert had  
 3 calculated that Smith was due (**Exhibit “E”**), Judge Cahill awarded roughly \$300,000. (**Exh. “B,”**  
 4 at pp. SMITH12). An earlier Ninth Circuit case tells the tale:

5 This case is not similar to the arbitral misconduct in *Gulf Coast Industrial*  
 6 *Workers Union v. Exxon Co., USA*, 70 F.3d 847 (5th Cir.1995), where the  
 7 arbitrator misled a party into believing that evidence was admitted, but then  
 8 ruled against the party because it failed to present evidence on the very point  
 9 to which the excluded evidence was central. Nor is this case similar to the  
 10 arbitral misconduct in *Teamsters, Chauffeurs, Warehousemen and Helpers,*  
 11 *Local Union No. 506 v. E.D. Clapp Corp.*, 551 F.Supp. 570, 578  
 12 (N.D.N.Y.1982), where the party was not given an opportunity to complete  
 13 its presentation of proof prior to the arbitration decision. Here, the panel  
 14 allowed each party the opportunity to complete its presentation by submitting  
 15 a brief and participating in the hearing.

16 *U.S. Life Ins. Co. v. Superior Nat. Ins. Co.*, 591 F.3d 1167, 1175 (9th Cir. 2010). Emphasis added.

17 Smith had been assured by the JAMS Rules and the procedures/ rules set forth in Judge  
 18 Cahill’s “Scheduling Order,” *which by law became part of the arbitration agreement itself*, that  
 19 his sworn “Declaration in Support of Arbitration Brief” (**Exh. “D,”** SMITH128, *et seq.*) would, in  
 20 concert with his live testimony, be admitted and considered as evidence because he was available  
 21 for cross-examination; that the exhibits identified and referenced in that Declaration were also  
 22 deemed admitted, absent any pre-hearing objections by VMware, and there were none interposed .

23 Based on those promises Smith’s counsel calculated that he would need to take Smith on  
 24 direct examination “for 7 hours.” But because Judge Cahill (**a**) tacitly sustained VMware’s  
 25 objection,<sup>5</sup> which was not interposed until the first day of the actual arbitration hearing, that it  
 26 would be “crazy” to admit *both* Smith’s Declaration and his live testimony, and (**b**) later *ruled* that  
 27 he expected compliance with the California Evidence Code,<sup>6</sup> many of the indisputable, and  
 28 undisputed, facts proving Smith’s engagement in protected activities during the final 6 months of  
 his employment at VMware, and VMware’s knowledge of those activities and consequent  
 employment retaliation against Smith, and the *purportedly-admitted* exhibits supporting those

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<sup>5</sup> “Tacitly” in that Judge Cahill substituted an impromptu, previously unannounced, *rule* requiring that the parties “stipulate” to the admission of such declarations.

<sup>6</sup> **1 Tr. 105 – 106.** But JAMS Rule 22, provides, in part, “(d) Strict conformity to the rules of evidence is not required, except that the Arbitrator shall apply applicable law relating to privileges and work product.” **Exhibit “F,”** at SMITH232.

1 factual averments were never even considered by the arbitrator.

2 Instead, Judge Cahill issued Interim Awards, incorporated by reference into his Final  
3 Award (**Exh. “B”**), *finding* that there was insufficient evidence of protected activities by Smith  
4 after August, 2009, and of any adverse employment actions taken against him by VMware after  
5 that date, even though, for example, the pretextual nature of his termination in January, 2010 was  
6 palpable. This is precisely what happened in the *Gulf Coast* case cited by the Ninth Circuit at 591  
7 F.3d 1167, 1175. And see, *Iran Aircraft Indus. v. Avco Corp.*, 980 F.2d 141, 146 (2d Cir. 1992)  
8 (proceeding was fundamentally unfair because arbitrator disregarded evidence on account of  
9 its form even though the arbitrator had previously approved that form).

10 Judge Cahill’s disregard of the rules was devastating, as Smith was deprived of his right to  
11 present the readily available proof of the facts he had so meticulously set forth in the TAC at **Dkt.**  
12 **# 39**, pp. 40 – 58 of 62. Smith gave Judge Cahill an opportunity to cure the error by submitting,  
13 *prior to the issuance of the Final Award*, an Application to Reopen the Hearing (**Exh. “G”**), as  
14 contemplated by JAMS’ own Rule 22.<sup>7</sup> In that application, Smith cited the authority supporting  
15 vacatur where the arbitrator refuses to give a party a fair opportunity to present his case, e.g.,  
16 *Hoteles Condado Beach v. Union De Tronquistas Local 901*, 763 F.2d 34, 39 (1st Cir.1985), and  
17 *Harvey Aluminum (Inc.) v. United Steelworkers of Am., AFL-CIO*, 263 F. Supp. 488, 493 (C.D.  
18 Cal. 1967) [**“The failure to receive and consider the material and pertinent testimony in the**  
19 **circumstances appears to have denied to the petitioner a fair hearing.”**]

20 Had the Declaration in Support of Arbitration Brief and supporting exhibits that Smith had  
21 submitted and served on Respondent VMware, in accordance with Judge Cahill’s Scheduling  
22 Order, been received in evidence, none of the evidentiary deficiencies cited by Judge Cahill *could*  
23 have existed. This is what happened in the cases cited by the Ninth Circuit in *U.S. Life, ante*, and  
24 is contrary to what the Supreme Court emphasized repeatedly is applicable in such cases: “In  
25 short, on the retrial respondent **must be given a full and fair opportunity to demonstrate by**  
26 **competent evidence that the presumptively valid reasons** for his [termination] were in fact a

27 <sup>7</sup> JAMS Rule 22, subdivision (i), provides, in part, “At any time before the Award is rendered, the  
28 Arbitrator may, *sua sponte* or on application of a Party for good cause shown, reopen the Hearing.  
If the Hearing is reopened, the time to render the Award shall be calculated from the date the  
reopened Hearing is declared closed by the Arbitrator.” **Exh. “F,”** SMITH233.

coverup for a [retaliatory employment] decision.” *McDonnell Douglas Corp. v. Green*, 411 U.S. 792, 805, 93 S. Ct. 1817, 1826, 36 L. Ed. 2d 668 (1973).

Coincidentally, much of the *unadmitted* (de-admitted?) evidence set forth in Smith’s Declaration, and corroborating exhibits, detailed his interactions with Patricia Gillette, a partner in the same Orrick firm that represented VMware at the arbitration; the same Patricia Gillette who became one of Judge Cahill’s same-office JAMS partner-colleagues 3 months before the arbitration hearing itself, but without any formal, direct disclosure by Judge Cahill, or VMware, to Smith.<sup>8</sup> In his Declaration (**Exh. “D,”** SMITH195), and in a May 20, 2016 pre-hearing letter to VMware’s counsel seeking the Orrick firm’s recusal (**Exh. “H,”** SMITH306), Smith had described when she purported to represent both Smith and VMware, and the debilitating conflict it posed for Orrick’s continued representation of the latter against the former, considering the detail of the information Smith had imparted to her about the very same issues and facts underlying the arbitration. **Exh. “D,”** SMITH195 – 198. An exchange between Judge Cahill and VMware’s counsel during the challenged arbitration hearing reveals the disturbing import of this issue:

MR. RYAN: Mr. Smith, ...who were you represented by in the Wheeler deposition?

MR. SMITH: **Pat Gillette...**

JUDGE CAHILL: This is going to be mess. Okay.

MS. HERMLE: You think?

**4 Tr. 892:11.**

While Smith and his counsel received several notices from JAMS that Judge Cahill had accepted other, concurrent assignments as a neutral in cases where the Orrick firm, and, in some instances, the same counsel now representing VMware, were involved (**Exh. “T,”** SMITH687), the fact that no such similar, case-specific disclosure was made regarding Patricia Gillette’s status as Judge Cahill’s new partner/colleague at the same time the evidence critical of her, undermining VMware’s claim that it was not aware of Smith’s FCA and SOX violation reports, but

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<sup>8</sup> To be clear, in October of 2016, Smith’s counsel received an email “blast,” or mass-mailing apparently sent to all attorneys with whom JAMS had done business, announcing that Ms. Gillette had joined the organization as a neutral. But that *announcement* does not resemble, in form or substance, the formal JAMS *disclosures* discussed *post*, and shown at **Exhibit “T.”**

1 *substantiating Smith's allegations*, was effectively being suppressed, is malodorous, even if the  
 2 emailed "blast" transmitted 10 months into the process may be deemed a "disclosure."<sup>9</sup>

3 Incredibly, JAMS won't tell Smith to this day just how much VMware paid for the  
 4 arbitration. See, Exhibit "W," SMITH699. As the Sixth Circuit cast it in vacatur proceeding,  
 5 "...we entirely agree with the district court that, '[w]hen the neutral arbitrator engages in or  
 6 attempts to engage in mid-arbitration business relationships with non-neutral participants, it  
 7 jeopardizes what is supposed to be a party-structured dispute resolution process.'" *Thomas*  
 8 *Kinkade Co. v. White*, 711 F.3d 719, 724 (6th Cir. 2013).<sup>10</sup>

9 The third ground for vacatur---that Judge Cahill's award is in "manifest disregard of the  
 10 law"---arises not only from his disregard of procedural rules that became part and parcel of the  
 11 arbitration agreement, but also from the fact that in briefing before, during and after the actual  
 12 hearing, Smith cited settled authority pertaining to the remedies that are mandatory under 31  
 13 U.S.C. §3730(h)(1) [the False Claims Act states that a prevailing plaintiff "shall be entitled to all  
 14 relief necessary to make that [plaintiff] whole."], which Judge Cahill acknowledged (**Exh. "B,"**  
 15 Interim Award #2, at SMITH040; Final Award, SMITH0006.). Included in such relief are  
 16 "reputational damages," as Smith set forth in his post-hearing Brief re: Damages, and in his  
 17 "Reply to Opposition to Points & Authorities in Support of Reputational Damages," filed March  
 18 31, 2017 (together at **Exhibit "J," SMITH334-335; 381-383**), which Judge Cahill acknowledged  
 19 receiving in "Interim Arbitration Award #2 re: Damages." **Exh. "B,"** at SMITH0038. See, e.g.,  
 20 *Jones v. Southpeak Interactive Corp. of Delaware*, 777 F.3d 658, 672 (4th Cir. 2015) ["Every  
 21 federal circuit court to have addressed the issue has concluded that the False Claims Act 'affords  
 22 noneconomic compensatory damages.'"]; and that a "**plaintiff cannot be made whole without**  
 23 **being compensated for damages for reputational injury that diminished plaintiff's future**  
 24 **earning capacity.**" *Hanna v. WCI Communities, Inc.*, 348 F. Supp. 2d 1332, 1334 (S.D. Fla.  
 25 2004) (Emphasis added.)

26  
 27 <sup>9</sup> A true copy of the email "blast" is at **Exhibit "U" SMITH218**.

28 <sup>10</sup> In a JAMS "Supplemental Arbitration Disclosure," Judge Cahill answered "NO" to the query,  
 "Is a party, a lawyer in the arbitration or law firm with which a lawyer in the arbitration is  
 currently associated a member of the provider organization?" **Exh. "R," SMITH0653**.

1 The Ninth Circuit has interpreted 9 USC § 10(a)(4), when an arbitrator exceeds his powers,  
 2 to encompass situations where an arbitrator's decision is "completely irrational" or exhibits a  
 3 "manifest disregard of law." *Kyocera Corp. v. Prudential-Bache Trade Servs.*, 341 F.3d 987, 997  
 4 (9th Cir.2003) (en banc) (citations omitted). Judge Cahill was undeniably aware of the JAMS  
 5 rules and those he himself had set down in the Scheduling Order that was issued under those  
 6 JAMS rules. Smith submitted declarations and exhibits that the arbitration rules had said were  
 7 deemed admitted as evidence, but then Judge Cahill unexpectedly---and after the hearing had  
 8 begun---announced that he was following other, different rules. However, *as must be the case*  
 9 *here*, the "agreement to arbitrate often determines the procedural rules that the arbitrator applies in  
 10 resolving the underlying dispute. If the arbitrator ignores the plainly stated procedural rules  
 11 incorporated in the agreement to arbitrate while arriving at the arbitral award, that award is subject  
 12 to a manifest disregard of the law challenge." *Kashner Davidson Sec. Corp. v. Mscisz*, 531 F.3d  
 13 68, 77 (1st Cir. 2008) (Emphasis added.)<sup>11</sup>

13 Judge Cahill was made aware of the law regarding "reputational damages," which had  
 14 been expressly sought in the TAC and the Arbitration Complaint (SMITH0002), but despite  
 15 undenied evidence of how, when and by whom those injuries had been inflicted, he willfully  
 16 ignored his mandatory duty to award those compensatory damages. Absence of express reasoning  
 17 in the award may not be conclusive proof that the arbitrator disregarded the law, but Smith  
 18 submits that the lack of an explanation for omitting a component of damages *required to make him*  
 19 *whole*, **"may reinforce the reviewing court's confidence that the arbitrator[] engaged in**  
 20 **manifest disregard.**" *Halligan v. Piper Jaffray, Inc.*, 148 F.3d 197, 204 (2d Cir.1998).

20 The FCA retaliation statute also includes a provision for attorney fees, but, in contrast to  
 21 other anti-retaliation statutes, classifies said "reasonable attorney fees" as components of  
 22 mandatory "special damages." Unfettered by Ninth Circuit constraints imposed on Article III  
 23 judges to clearly explain any reduction exceeding 10% of the lodestar fees (e.g., *Moreno v. City of*  
 24 *Sacramento*, 534 F.3d 106, 1112 (9th Cir. 2008)), Judge Cahill, after adjusting downward the  
 25 amount Smith requested to what the arbitrator calculated was the appropriate lodestar, then  
 26 *arbitrarily* reduced that amount by 55% (**Exh. "B,"** SMITH0010), notwithstanding the fact that

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27 <sup>11</sup> See, also, JAMS Rule 1: "..(b) The Parties shall be deemed to have made these Rules a part of  
 28 their Arbitration agreement ("Agreement")"**Exh. "F,"** SMITH218



Smith's entitlement to said fees also arises under the same "make whole" rubric of Section 3730(h), which provides that relief "shall include" reinstatement, back pay, and "compensation for any special damages sustained as a result of the discrimination, **including litigation costs and reasonable attorneys' fees.**" *Id.* §3730(h)(2).<sup>12</sup>

While the Supreme Court has confirmed that "statutory claims may be the subject of an arbitration agreement, enforceable pursuant to the FAA...," it has also repeatedly made clear that "**[b]y agreeing to arbitrate a statutory claim, a party does not forgo the substantive rights afforded by the statute; it only submits to their resolution in an arbitral, rather than a judicial, forum.**" *Gilmer v. Interstate/Johnson Lane Corp.*, 500 U.S. 20, 26, 111 S. Ct. 1647, 1652, 114 L. Ed. 2d 26 (U.S. 1991).

The law requiring that Smith be "made whole" was ignored by Judge Cahill, such that the resulting "award" is contrary to the public policy, also within the meaning of 9 U.S.C. § 10(a)(4), since Congress amended the FCA to include the retaliation provisions of Section 3730(h) because it wanted "to make employees feel more secure in reporting fraud to the United States and in commencing *qui tam* litigation, the better to reduce the amount of fraud in federal procurement." *Neal v. Honeywell Inc.*, 33 F.3d 860, 863 (7th Cir. 1994) abrogated by *Graham Cty. Soil & Water Conservation Dist. v. U.S. ex rel. Wilson*, 545 U.S. 409, 125 S. Ct. 2444 (2005).

Thus, "the overarching purpose of the statute is clear: to provide an aggrieved plaintiff with **complete compensation** for any injuries incurred as a result of the employer's retaliatory conduct, namely 'all relief necessary to make the employee whole.'" *Hammond v. Northland Counseling Center, Inc.*, 218 F.3d 886, 892 (8th Cir. 2000) (Emphasis added). By ignoring, or refusing the statutory duty to award **all relief necessary to make that [plaintiff] whole,**" Judge Cahill's award is contrary to public policy in that it orders VMware to pay less than what is required by the statute and the public policy behind it.<sup>13</sup>

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<sup>12</sup> The Ninth Circuit confirms the lodestar is, *itself*, the presumptively "reasonable" amount of fees. *Morales v. City of San Rafael*, 96 F.3d 359, 364, fn. 8. (9th Cir. 1996).

<sup>13</sup> "**All means all.**" See, *Halliburton, Inc. v. Admin. Review Bd.*, 771 F.3d 254, 266–67 (5th Cir. 2014) for the proposition that "make whole" compensatory relief includes that for "reputational harm and damages for such." *Id.* Underlining added.

## II. Discussion.

**A. The arbitration was rendered fundamentally unfair, within the meaning of 9 U.S.C. 10(a)(3), by Judge Cahill’s refusal to admit and consider pertinent and material evidence after assuring Smith that he would.**

Smith was denied an “adequate opportunity to present [his] evidence and argument.” *Hoteles Condado Beach v. Union De Tronquistas Local 901*, supra, 763 F.2d 34, 39; accord, *Sunshine Min. Co. v. United Steelworkers of Am., AFL-CIO, CLC*, 823 F.2d 1289, 1295 (9th Cir. 1987). The Arbitration Agreement between Smith and VMware provides, in part, that the subject dispute “shall be settled by arbitration to be held in Santa Clara County, California, in accordance with the rules then in effect of the American Arbitration Association.” **Dkt. # 76-2.**

The Scheduling Order issued on May 9, 2016 provides, in part, at ¶6, that, “The parties have stipulated that JAMS Employment Arbitration Rules and Procedures apply here.” **Exhibit “I,”**; see, also, SMITH322, noting parties’ stipulation to arbitration under “applicable JAMS Arbitration Rules and Procedures.”

JAMS Rule 2, subd. (b), provides, “When an Arbitration Agreement provides that the Arbitration will be non-administered or administered by an entity other than JAMS and/or conducted in accordance with rules other than JAMS Rules, the Parties may subsequently agree to modify that Agreement to provide that the Arbitration will be administered by JAMS and/or conducted in accordance with JAMS Rules.” (**Exh. “F,”** SMITH219).

JAMS Rule 22, subd. (d), provides, in part, “The Arbitrator may limit testimony to exclude evidence that would be immaterial or unduly repetitive, provided that all Parties are afforded the opportunity to present material and relevant evidence.” (**Exh. “F,”** SMITH232)

JAMS Rule 22, subd. (e), provides, “The Arbitrator shall receive and consider relevant deposition testimony recorded by transcript or videotape, provided that the other Parties have had the opportunity to attend and cross-examine. The Arbitrator may in his or her discretion consider witness affidavits or other recorded testimony **even if the other Parties have not had the opportunity to cross-examine,** but will give that evidence only such weight as he or she deems appropriate.” (**Exh. “F,”** SMITH233) Emphasis added.

Paragraph 7(i) of the Scheduling Order provides that, “Counsel shall identify all non-rebuttal percipient and expert witnesses expect to testify at the Hearing **and indicate the manner in which each witness is expected to testify (in-person, telephonically or by affidavit or**



1 **declaration**), not later than December 23, 2016, and may supplementally designate witnesses by 5  
 2 p.m. January 3, 2017. Witnesses not so identified shall not be permitted to testify at the hearing  
 3 without a showing of good cause.” (Exh. “I,” SMITH324) Emphasis added.

4 Paragraph 8(c) of the Scheduling Order provides that, “The parties shall indicate any  
 5 objection to the introduction of any exhibit. **Exhibits not objected to shall be deemed admitted**  
 6 **at the commencement of the hearing unless otherwise ordered by the arbitrator.**” (Exh. “I,”  
 7 SMITH324) Emphasis added.

8 Smith submitted to the Arbitrator, and served on Respondent VMware, an Arbitration  
 9 Binder containing his Arbitration Brief, Declarations and Motions, in compliance with Paragraph  
 10 8(b) of the Scheduling Order. The Arbitration Brief is at **Exhibit “C”**; the Scheduling Order is at  
 11 **Exhibit “I.”** The parties submitted a “Joint Exhibit List” that included notations as to whether  
 12 either party objected to its admission. (**Exhibit “K.”**)

13 Smith’s Declaration set forth his testimony, with citations to supporting exhibits, in more-  
 14 or-less chronological order. Smith testified about his reporting to VMware management, and  
 15 efforts to stop, violations of the False Claims Act (“FCA”), violations of the Sarbanes-Oxley Act  
 16 (“SOX”), and the retaliation he experienced as a result. (**Exh. “D,”** SMITH194)

17 That Declaration, submitted prior to the hearing with the Arbitration Brief, also contained  
 18 Smith’s testimony, beginning at ¶ 122, regarding his interactions with Patricia Gillette, a partner in  
 19 the Orrick law firm, who was representing VMware in another employment-based lawsuit in  
 20 August, 2009. (**Exh. “D,”** SMITH195)

21 When the Hearing was to begin on January 17, 2017, Claimant’s counsel, Niall McCarthy,  
 22 and the Arbitrator went off the record to discuss “some scheduling issues.” 1 Tr. 233:21.<sup>14</sup> The  
 23 Arbitrator then asked VMware’s counsel, Ms. Hermle, what she thought of admitting Smith’s  
 24 aforesaid declaration, to which counsel replied, “I think it’s completely crazy to put in declaration  
 25 when your client’s the claimant and he’s here to testify. I’ve never seen it permitted, but it sounds  
 26 to me like you’re going to permit it.” 1 Tr. 233:23 – 234:2.

27 The Arbitrator allowed as how, “I’ve done it a lot when people stipulate to it.” Ms. Hermle

28 <sup>14</sup> “Tr” refers to the Reporter’s Transcript of the Hearing; true copies of the 5 volumes of  
 reporter’s transcripts of the 5-day hearing are concurrently lodged with the Court.

1 replied, “I’m definitely not doing that.” 1 Tr. 234:3 – 5. The Arbitrator then said, “So we’re going  
 2 to read the testimony? It happens a lot when people bring in their direct. It’s only because people  
 3 are trying to cut down the time.” 1 Tr. 234:6. Smith’s counsel Jeffrey F. Ryan then said, “I’m  
 4 prepared to ask him all the questions.” The Arbitrator replied, “Let’s do it that way.” 1 Tr. 234:13-  
 5 14. Emphasis added.

6 Smith’s counsel responded to the Arbitrator’s query about the lack of a stipulation between  
 7 the parties: “**What you told us to do in the scheduling order is to let the other side know how**  
 8 **we are going to do it, if it’s going to be depo excerpts, declaration, affidavit or live testimony.**  
 9 **We did that.** We let them know we would be submitting a declaration for Mr. Smith as well as  
 10 live testimony. ¶ We put them on notice. **This is the first time I heard they are objecting.**” 1 Tr.  
 11 234:18; and see Smith’s Witness List, submitted on December 23, 2016, and specifying that Smith  
 12 would testify “via declaration and live testimony. [Smith] will cover all the issues in the case and  
 13 we expect him to be on the stand on direct for 7 hours.” (Exhibit “L.”)

14 The Arbitrator observed, “I was surprised there was not a stipulation. But what are you  
 15 going to do? Let’s see how this goes. Okay?” 1 Tr. 235:1 VMware employee and witness, Parag  
 16 Patel, *testified out of order*, and fully, on Day 1 (1/17/2017) of the Hearing. 1 Tr. 137. VMware  
 17 consultant and former employee, Carl Eschenbach, testified fully on Day 2 (1/18/2017) of the  
 18 Hearing. 2 Tr. 307. Eschenbach was Smith’s direct supervisor at VMware from the day Smith  
 19 started until he was fired.

20 On Day 3 (1/19/2017) of the Hearing, the testimony for the day ended at 5:00 p.m. with  
 21 Judge Cahill asking Smith’s counsel, “How much do you got to go? I would like to start with Ms.  
 22 Hermle in the morning.” Counsel replied, “I’ve got more, Your Honor.” Counsel estimated he  
 23 needed at least one more hour, which Ms. Hermle indicated, “I’ll read that as three.” Judge Cahill  
 24 ordered, “I’ll give you one more hour in the morning.” 3 Tr. 883-884.<sup>15</sup>

25 On Day 4 (1/20/2017) of the Hearing, Smith’s counsel had one hour to elicit testimony  
 26 about the balance of 2009, including Smith’s “protected activities,” VMware’s retaliatory actions,  
 27 the facts leading up to the January 14, 2010 termination, and Smith’s subsequent efforts to obtain

28 <sup>15</sup> Smith’s counsel actually believed he needed 3 to 4 more hours, but said “one more hour” for  
 fear he would get no more time at all. **See, Declaration of Ryan ISO Vacatur.**

1 employment, the reputational damages he gleaned during his job search, as well as identify the  
 2 supporting exhibits. 4 Tr. 891 – 939. In other words, everything testified to in 15 pages of his  
 3 Declaration, and the *belatedly-required* foundational identification of the exhibits cited therein.  
 4 The sense of urgency was evident even from the dry pages of the Reporter’s Transcript, e.g.:

5 MR. RYAN: All right. Let’s go back to the Diane Greene meeting in February 20,  
 6 2008...

7 JUDGE CAHILL: 20 minutes left.

8 MR. RYAN: I know...

9 **4 Tr. 918.**

10 MR. RYAN: Exhibit 414, Your Honor.

11 JUDGE CAHILL: 414, okay.

12 MR. RYAN: We want to move that into evidence.

13 JUDGE CAHILL: All right. Probably (sic) is if you talked about it. Good.

14 MS. HERMLE: Can I have one minute, please. Do you have that Exhibit 414?

15 MS. SEEKAO: Which one?

16 JUDGE CAHILL: **414**. It’s in the same book.

17 MR. RYAN: Can we have an agreement that she can move to strike because I’m  
 18 running out of time?

19 JUDGE CAHILL: Keep going.

20 MS. HERMLE: I’ll give you a minute while I look.

21 JUDGE CAHILL: You’ve got an extra minute.

22 MS. HERMLE: Okay, 15 seconds. I’m done.

23 **4 Tr. 928.**

24 The Court will perceive that Exhibit #**414** on the Joint Exhibit List (**Exh. “K”**) lacks any  
 25 indication in the appropriate column that VMware objected to its admission, so under the rules  
 26 incorporated into the agreement to arbitrate, it was already deemed admitted *at the commencement*  
 27 *of the hearing*. Moreover, the time-consuming objections interposed prodigiously by Ms. Hermle  
 28 were neither proper, nor contemplated by the parties, under those original rules.

MR. RYAN: Take a look at 467---never mind. Forget it. We don’t have enough  
 time. 516?

1 MS. HERMLE: Sorry. What was the last one you just said?

2 MR. RYAN: 467.

3 MS. HERMLE: And that was the “never mind.” What was the last one you just said?

4 **4 Tr. 931.**

5 The Interim Arbitration Award includes this: “In the year leading up to Smith’s [January  
6 14, 2010] termination, there is little evidence of Smith continuing to engage in protected activity.”  
7 (**Exh. “B,”** SMITH031) And, at SMITH033, “While Smith has a long history of disagreeing with  
8 and challenging VMware’s federal pricing practices, the record does not support a finding that this  
9 protected activity was a substantial motivating factor for his termination.”<sup>16</sup>

10 The Interim Award also included the finding that, “Smith has failed to establish that  
11 VMware’s alleged SOX violations or Smith’s alleged complaints about those violations were a  
12 motivating factor in VMware’s decision to terminate his employment. There was very little  
13 testimony or evidence related to alleged SOX violations, and the testimony that did happen, did  
14 not link any alleged complaints about SOX violations to Smith’s termination.” (SMITH33).

15 The evidence *not considered*, includes Smith’s detailed account of when, what and how he  
16 made further reports of VMware illegal pricing activities in the second half of 2009 and the first  
17 14 days of 2010; his two detailed and discrete reports, and follow-up contacts with VMware’s  
18 Audit Committee, regarding SOX violations, the almost immediate retaliation he experienced after  
19 each report, and the otherwise laughable subterfuge VMware ineptly executed to transfer him  
20 shortly after the first SOX report into a mythical division of the company that was, 20 days later,  
21 eliminated in a reorganization. (**Exhibit “D,”** SMITH189, *et seq.*)

22 In the *Harvey Aluminum* case, the court recognized that the “rules of evidence as applied in  
23 court proceedings do not prevail in arbitration hearings...” 263 F. Supp. 488, 490. However, the  
24 court noted the fundamental requirement of a “fair hearing,” and defined the pertinent inquiry:

25 To repeat, the issue before the court in the instant case is did the Arbitrator  
26 consider all the pertinent and relevant evidence offered in arriving at his  
27 Award and was the hearing from an over-all concept fair to both parties, not

28 <sup>16</sup> See, *Coszalter v. City of Salem*, 320 F.3d 968, 977- 978 (9th Cir. 2003) [“Depending on the  
circumstances, three to eight months is easily within a time range that can support an inference of  
retaliation...[f]or a variety of reasons, some retaliators prefer to take their time: They may wait  
until the victim is especially vulnerable or until an especially hurtful action becomes possible. Or  
they may wait until they think the lapse of time disguises their true motivation.”]

whether the testimony of Officer Gottesman was or was not proper rebuttal, or whether the respondent did or did not throw a stone. *Ficek v. Southern Pac. Co.*, 338 F.2d 655, 657 (9 C.A.).

*Harvey Aluminum*, supra, 263 F. Supp. 488, 493–94; emphasis added. See, also, JAMS Rule 22(d) [“The Arbitrator may limit testimony to exclude evidence *that would be immaterial or unduly repetitive*, **provided that all Parties are afforded the opportunity to present material and relevant evidence.**”] **Exh. “F,”** SMITH232

Based on the arbitration agreement, JAMS Rule 22(e) (SMITH233) and Scheduling Order, ¶7(i) (SMITH324) the Arbitrator should have admitted Smith’s Declaration into evidence, *since he was present and available for cross-examination by VMware and there had been no earlier objection to it*. For reasons obvious when the Declaration (**Exh. “D.”**) is read, VMware’s counsel did not want that evidence to be considered by the Arbitrator, and she got her wish.

However, “...the refusal to hear or consider the testimony of [Smith by Declaration] be assumed correct as not being proper...under the rules of evidence, since such rules are not to apply [in Arbitration], the refusal to hear and consider the pertinent and material evidence also reflects an unfair hearing in violation of Title 9, United States Code, § 10(c).” *Harvey Aluminum*, supra, 263 F. Supp. 488, 493. Underlining added. Because the time allocated for the Arbitration was being consumed by having to walk Smith through the facts contained in his Declaration, and identify the applicable exhibits, and respond to Ms. Hermle’s copious objections---after VMware, *the respondent/defendant*, had fully presented *its* case in chief—the evidence bearing on most of the 2009 “protected activity,” e.g., with respect to SOX violations, and VMware’s retaliatory response thereto, never saw the light of day.<sup>17</sup>

The Joint Exhibit List submitted in advance of the hearing (**Exh. “K”**) includes Exhibit numbers 383, 385, 390, 391, 392, 395-396, 399, 421, 434 – 439, 442, 443, 449 and 456 (gathered at **Exhibit “M”**), none of which were objected to, as the absence of annotations to the Joint List

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<sup>17</sup> Indeed, in her argument, VMware’s counsel stated that, “Mr. Smith does have two claims. No evidence whatsoever, as I’ll come back to, was submitted to you regarding the public policy wrongful termination claim which was premised on SOX complaints which were, A, not put in evidence, B, not discussed by witnesses and, C, nowhere -- I have a whole section this, Your Honor, that I can take you through. And you’ll see that there could not possibly be liability on it.” **5 Tr. 1389 – 1390.**

(Exh. “K.”) indicates. Yet NONE of them were “admitted” by Judge Cahill, despite ¶ 8(c) of the Scheduling Order (Exh. “I,” SMITH324). The exhibits “admitted” are listed at Exhibit “V.”

Judge Cahill could have been informed by, e.g., Exh. “D,” SMITH137, ¶ 16, line 19, wherein Smith recounts his interactions with Eschenbach in late 2005, before the bloom was off their relationship: “Carl instructed them and HR to ‘RIF’ this employee, and Carl committed to HR<sup>18</sup> that he would not let the position be refilled for at least 6 months in order to meet the minimum California standard for RIFs. **He told me that this was his favorite method of getting rid of someone he did not like without it appearing he was targeting the employee.**”<sup>19</sup>

Arbitrators “must give each of the parties to the dispute an adequate opportunity to present its evidence and argument,” *Tempo Shain Corp. v. Bertek, Inc.*, 120 F.3d 16, 20 (2d Cir. 1997) (quotation marks and citation omitted). Emphasis added. The *Iran Aircraft* case cited earlier is instructive on the precise issue presented here:

At the pre-hearing conference, Judge Mangard specifically advised Avco not to burden the Tribunal by submitting “kilos and kilos of invoices.” Instead, Judge Mangard approved the method of proof proposed by Avco, namely the submission of Avco's audited accounts receivable ledgers. Later, when Judge Ansari questioned Avco's method of proof, he never responded to Avco's explanation that it was proceeding according to an earlier understanding. Thus, Avco was not made aware that the Tribunal now required the actual invoices to substantiate Avco's claim. Having thus led Avco to believe it had

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<sup>18</sup> The VMware HR executive who presided over Smith's actual firing ceremony, Sara Fogarty, was deposed and a joint submission of excerpts from the reporter's transcript of that proceeding was submitted to Judge Cahill, including the witness' startling admission that Parag Patel was never Dane Smith's supervisor (Depo. Tr. 41:25-42:6 designated in VMware counsel Shannon Seekao's email to Arbitrator 1/24/2017 Exhibit “N;” also 5 Tr. 1375.), and that NO OTHER VICE PRESIDENT HAD EVER BEEN RIF'ED (Exhibit “N,” Fogarty Depo. Tr. 37:12-23.), which was confirmed by the Declaration of Tammy Shin, p. 5, ¶10 (Exh. “O”), which also went unconsidered, although *timely* submitted with the Arbitration Brief. VMware contended that Patel, not Eschenbach, had made the decision to RIF Smith.

<sup>19</sup> Consider that evidence with Parag Patel's startling admission that, contrary to proffered defense of a *bona fide* transfer of Smith to Patel's “Alliances” department, then Smith's RIF less than 30 days later when that department was eliminated: Q: “At what point in time did Mr. Smith stop reporting to Mr. Eschenbach?” A: “**I guess he didn't.**” (1 Tr. 187 – 188.) Smith never reported to Parag Patel. See *Townsend v. Bayer Corp.*, 774 F.3d 446, 457 (8th Cir. 2014), reh'g denied (Jan. 27, 2015) [“**When an employee presents evidence showing an employer's stated reason for taking an adverse action against him is pretextual, such evidence also serves to prove retaliation.**”]



1        used a proper method to substantiate its claim, the Tribunal then rejected  
 2        Avco's claim for lack of proof.

3        We believe that by so misleading Avco, however unwittingly, the Tribunal  
 4        denied Avco the opportunity to present its claim in a meaningful manner.  
 5        Accordingly, Avco was “unable to present [its] case” within the meaning of  
 6        Article V(1)(b), and enforcement of the Award was properly denied.

7        *Iran Aircraft Indus. v. Avco Corp.*, supra, 980 F.2d 141, 146.

8        The record supports Smith’s assertion that the arbitrator’s actions denied Smith a  
 9        fundamentally fair hearing within the meaning of 9 U.S.C. §10(a)(3), and were in manifest  
 10        disregard of the law, within the meaning of 9 U.S.C. §10(a)(4), by ignoring the procedural rules  
 11        incorporated into the arbitration agreement in favor of different, belatedly-announced rules.

12        **B. The award must be vacated because Judge Cahill was willfully inattentive to**  
 13        **31 U.S.C. § 3730(h), and the payment by VMware of what was ordered offends the public**  
 14        **policy underlying that statute.**

15        Judge Cahill ignored the procedural rules that were part of the arbitration agreement, and  
 16        he ignored the settled authority mandating that he order all relief necessary to make Smith whole  
 17        on account of VMware’s retaliation. The Ninth Circuit has said that, “We have stated that for an  
 18        arbitrator's award to be in manifest disregard of the law, ‘[i]t must be clear from the record that the  
 19        arbitrator [ ] recognized the applicable law and then ignored it.’ *Mich. Mut. Ins. Co. v. Unigard*  
 20        *Sec. Ins. Co.*, 44 F.3d 826, 832 (9th Cir.1995).” *Comedy Club, Inc. v. Improv W. Assocs.*, 553  
 21        F.3d 1277, 1290 (9th Cir. 2009).

22        The *Mscisz* Court, noting that when asked why the Arbitration Panel had dismissed, with  
 23        prejudice, the *Mscisz* claims the Panel cited to NASD Rule 10305, held that the Panel “had not  
 24        previously imposed lesser sanctions on the appellant and therefore had not demonstrated that  
 25        sanctions short of a dismissal were ineffective.” *Id.*, at p. 76. Smith submits that *Mscisz* is clearly  
 26        analogous, even on-point if, instead of NASD Rule 10305, the Court inserts the aforementioned  
 27        AAA-to-JAMS Rules-and- Scheduling-Order provisions, *viz*:

28        Thus, the [JAMS] rules became part and parcel of the arbitration contract,  
       serving as the procedural rules governing the arbitration proceeding. See 11  
       Richard A. Lord, *Williston on Contracts* § 30:25 (4th ed. 2008)... If the Panel  
       disregarded those rules, it necessarily disregarded the arbitration contract as  
       well. See *George Watts & Son, Inc. v. Tiffany and Co.*, 248 F.3d 577 (7th  
       Cir.2001) (hypothesizing that if an arbitration agreement specifies that a  
       dispute is to be resolved under Wisconsin law, and the arbitrator states that

1 she prefers New York law, or no law at all, that the award could be deemed a  
 2 “manifest disregard of the law” or, alternatively, as exceeding the arbitrator’s  
 3 powers).<sup>7</sup> Thus, if “the [Panel] disregarded the plain and unambiguous  
 4 language of the governing arbitration agreement ....., [it] acted in manifest  
 5 disregard of the law and failed to draw [its] award from the essence of  
 6 the agreement...”

7 *Kashner Davidson Sec. Corp. v. Mscisz*, supra, 531 F.3d 68, 77–78; emphasis added.

8 **a. Ignoring the Procedural Rules.**

9 As noted, Judge Cahill ignored the JAMS Rules (**Exh. “F”**) and the Scheduling Order  
 10 procedure (**Exh. “I”**) that “become part and parcel of the arbitration contract,” thereby denying  
 11 Smith the opportunity to present his evidence. VMware’s counsel cajoled Judge Cahill, after her  
 12 opening statement, to simply, but radically, change the rules:

13 MS. HERMLE: ...[W]e ask that despite the relaxed Rules of Evidence which you  
 14 and other arbitrators often apply in arbitration, that you keep an eye  
 15 out for the lack of foundation in the parade of disgruntled  
 16 employees’ testimony linking what they knew and what they’re  
 17 going to say with what’s actually at issue before you.

18 JUDGE CAHILL: I think I’ve told people, maybe I haven’t told you guys, that the  
 19 more you’re close to the Evidence Code requirements, the more  
 20 reliable it is for me.  
 21 And if you ever hear me say it goes to the weight, it’s code for I’m  
 22 never going to look at it again.

23 **1 Tr. 105:16 – 106:4.**

24 The effect of Judge Cahill’s wholly unexpected rule change was to slow down the  
 25 presentation of Smith’s case, making it impossible for him to fairly present the testimonial and  
 26 demonstrative evidence he, and his counsel, had been assured was, in large part, *already admitted*.

27 **b. Reputational Damages.**

28 In his Arbitration Complaint, Smith repeated the prayer set forth in the TAC filed in  
 the Eastern District of Virginia:

Mr. Smith seeks all relief necessary to make him whole pursuant to 31 U.S.C.  
 § 3730(h), including reinstatement, lost earnings, commissions, merit  
 increases, benefits, back-pay, interest, losses on stock options, damage to  
reputation and other consequential damages, compensation for any special



1 damages, double damages, and attorney fees and costs as allowed by law...

2 **Dkt. #39, p. 59 of 62**; emphasis added; **Exh. “A,”** SMITH0002, ¶ 9.

3 Smith testified that his superior, Carl Eschenbach, had called Smith to his office, informed  
4 Smith that his pay was being cut; that others in the VMware organization were asking Eschenbach  
5 why Smith would want to remain with the company after his first demotion; that Eschenbach had  
6 discussed Smith with Rob Salmon, Eschenbach’s opposite number at Network Appliances, who  
7 revealed that George Bennet was being fired from Network Appliances for poor performance,  
8 whereupon Eschenbach shared that the same fate was befalling Smith---he was being removed  
9 from his position. **3 Tr. 841 – 842.** In Smith’s *unadmitted* testimony-by-declaration, Smith  
10 recounted Eschenbach’s confirmation that “...he was putting out the word that I was flawed, just  
11 like he had done [with another employee].” **Exh. “D,”** at SMITH183.

12 Smith’s unadmitted/not considered Declaration also shows his manful attempts to find  
13 employment following his March, 2010 termination by VMware, and how those efforts would  
14 produce initially positive results, only to be end in silence from prospective employers (and head-  
15 hunters) after they indicated they were going to contact Carl Eschenbach. (**Exh. “D,”** SMITH205-  
16 208) The inference of being *blackballed* is also supported by the Declaration of Tammy Shin  
17 (**Exhibit “O”**), and by the deposition testimony, which was admitted, of VMware’s HR executive  
18 Sara Fogarty. (**Exh. “N.”**) Further, Smith’s counsel reported the black-balling to the redoubtable  
19 Ms. Gillette in an August, 2010 email, which she acknowledged receiving. (**Exhibit “Q.”**)

20 In the briefs submitted to Judge Cahill, Smith cited the facts and the law militating for an  
21 award of damages for injuries to his reputation, and Judge Cahill even cited one of Smith’s  
22 authority, e.g., (**Exhibit “B,”** SMITH040), but completely ignored that component of damages.

### 23 c. Attorney Fees.

24 Judge Cahill found that the correct (after adjustments for duplicative billing brought to his  
25 attention by Smith’s counsel) lodestar amount was \$2,278,233. He then said:

26 The arbitrator finds that the outcome of the arbitration was significant and  
27 vindicated Smith, although the “degree of success” was significantly less than  
28 sought. See *Bravo*, 800 F.3d 666. While VMware urges the arbitrator to  
reduce the fees sought by 90% based on Smith’s limited success, the  
arbitrator finds that under *Hensley* and the other cases relying on *Hensley*, the  
results obtained in this arbitration compel a reduction of 55 percent of the

1 lodestar amount.

2 (Exh. “B,” at SMITH051 – 054, fn. 4.)<sup>20</sup>

3 The arbitrability of federal statutory claims like Smith’s “rests on the assumption that the  
4 arbitration clause permits relief equivalent to court remedies.” *Paladino v. Avnet Computer Techs.,*  
5 *Inc.*, 134 F.3d 1054, 1062 (11th Cir.1998). Although an arbitration agreement “does not violate a  
6 plaintiff’s rights merely because it precludes a limited number of remedies,” *Price v. Taylor*, 575  
7 F.Supp.2d 845, 854 (N.D. Ohio 2008), such provisions are not enforceable if they “undermine[ ]  
8 the rights protected by the statute,” which they accomplish by restricting access to the “full  
9 panoply of remedies” available under the statute. *Morrison*, 317 F.3d at 669.<sup>21</sup>

10 Judge Cahill was repeatedly reminded of, but willfully ignored the pertinent law with  
11 respect to the “make whole” provisions of the FCA. Smith apprised Judge Cahill of the scope of  
12 the “make whole,” and “special damages” language set forth in 31 U.S.C. 3730(h), which the  
13 arbitrator quoted, with emphasis, at SMITH048, Interim Award #3 (Exh. “B.”). Smith is not  
14 claiming that Judge Cahill erred in the interpretation or application of the law with respect to the  
15 reduction of the lodestar fee amount, but rather that he ignored the mandatory duty to make Smith  
whole, as required by the FCA.

16 In a seminal FCA case cited by Smith (and Judge Cahill), a district court reasoned that:

17 ...the language of the section refers to “compensation for any special  
18 damages sustained as a result of the discrimination, including litigation costs  
19 and reasonable attorneys’ fees.” This phrase could mean the plaintiff’s  
compensation includes reasonable attorneys’ fees. In other words, the  
“including attorneys’ fees” phrase can be thought to modify the word  
“compensation” just as easily as the words “special damages” without doing  
violence to the English language. ...

21 ... Reasonable attorneys’ fees are part of [Smith’s] compensation as a  
22 successful plaintiff in an employment discrimination case whether clad in the

23 <sup>20</sup> Although it is comparatively *de minimis*, Smith notes that the arbitrator deducted the \$170,785  
24 in duplicate billing reported by Smith’s counsel (Exh. “B,” at SMITH048, fn. 3) from the lodestar  
25 amount, BUT then deducted the \$8,520 that VMware claimed was duplicative from the adjusted  
26 lodestar amount after it was reduced by 55%. Accidental, or intentional, it was error. The fee  
awarded should have been **\$1,021,370.85** instead of \$1,016,684.85.

27 <sup>21</sup> Cf. *Williams v. Pharmacia, Inc.*, 137 F.3d 944, 953 (7th Cir. 1998) [“When **reputational injury**  
28 caused by an employer’s unlawful discrimination diminishes a plaintiff’s future earnings capacity,  
she cannot be made whole without compensation for the lost future earnings she would have  
received absent the employer’s unlawful activity.”]

sobriquet “special damages” or not.

*Neal v. Honeywell, Inc.*, 995 F. Supp. 889, 899 (N.D. Ill. 1998), aff’d, 191 F.3d 827 (7th Cir. 1999); underlining added.

**C. The award must be vacated on account of Judge Cahill’s failure to disclose his relationship with Patricia Gillette.**

The facts demonstrating JAMS’/Judge Cahill’s “evident partiality” under 9 U.S.C. § 10(a) (2) (construed, in non-disclosure cases, to mean a “reasonable impression of partiality”) by failing to disclose Patricia Gillette’s affiliation with him/JAMS are as follows:

1. FCA jurisprudence establishes that an employee may give notice to the employer of employee’s “protected activities” by, *inter alia*, reporting the company’s illegal activities to his employer’s legal counsel. *Neal v. Honeywell*, 33 F.3d 860, 863 (7th Cir. 1994).<sup>22</sup>

2. Dane Smith reported at length to Patricia Gillette, an Orrick partner employed to defend VMware in the 2009 Wheeler case, that VMware was illegally overcharging the federal government for goods and services, engaging in conduct that was proscribed by the Sarbanes-Oxley Act, and other illegal and unseemly behavior, and that he (Smith) had been retaliated against because of his efforts to stop those activities. **Exh. “D,”** at SMITH194 - 198.

3. When Smith attempted to truthfully answer questions pertaining to SOX violations that were posed by Wheeler’s attorney during a deposition, Patricia Gillette took Smith aside and told him to be careful about what he said; that despite earlier demotions he still had a job with VMware that might be jeopardized by how he answered the deposition questions. His truthful answers in that August, 2009 deposition angered Patricia Gillette, who following Smith’s firing by VMware sent emails to Smith’s counsel demanding the return of Smith’s laptop computer, and, when squarely presented with evidence of the damage being done to Smith’s reputation by VMware’s agent, claimed that she would “do some follow up work [and] I will get back to you.” (**“Exhibit “Q”**.)

4. When Smith and his counsel agreed to arbitration by JAMS instead of AAA, and further agreed to Judge Cahill as the neutral assigned to the case, they were provided with

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<sup>22</sup> This Court has ruled that such confidential information and privileged communications may be disclosed by a whistleblower when it “is reasonably necessary to any claim or defense in the case.” *Wadler v. Bio-Rad Labs., Inc.*, 212 F. Supp. 3d 829, 849 (N.D. Cal. 2016).

disclosure material, including JAMS Arbitration Administrative Policies, number III of which provides, “The Parties have agreed or hereby agree that they will not call the arbitrator or any employee or agent of JAMS as a witness or as an expert in any proceeding involving the Parties and relating to the dispute which is the subject of the arbitration...” (**Exh. “R,” SMITH0638**)

5. Had Smith and his counsel known, or become aware prior to the arbitration hearing that Patricia Gillette would jump from being an Orrick partner and Smith’s antagonist to being a JAMS/Cahill partner, a move that would also preclude Smith from calling her as a witness to rebut any VMware denial that (a) Smith was engaged in “protected activities” in 2009 and (b) VMware had notice of those activities by Smith’s reporting the federal pricing and SOX illegalities to VMware counsel (Ms. Gillette and Mr. Chung), they never would have agreed to JAMS/Cahill as the arbitrator. Declarations of Dane Smith & Jeffrey F. Ryan ISO Vacatur.

6. Although the deep involvement of Patricia Gillette in this case was known to Judge Cahill as early as April 4, 2016, when VMware disclosed it in a brief (**Exhibit “S”**), and was more fully revealed in Smith’s Declaration (**Exh. “D.”**), Judge Cahill never directly disclosed to Smith that Ms. Gillette had become one of his JAMS partners at some point during the pre-hearing arbitration process. Declarations of Ryan and Smith ISO Vacatur.

7. Although JAMS served on the Orrick law firm and Smith’s counsel a February 4, 2016 “Memorandum” covering a “Disclosure Checklist” and asking each participant to, “[p]lease advise the arbitrator’s Case Manager Jessica Nixon...if you know of any additional information that should be in the disclosure report...” and “JAMS and the arbitrator will rely upon the parties’ disclosure to us of information which is inconsistent with or not included in the disclosure provided..” (**Exh. “R,” SMITH645**), not one word was uttered to Smith prior to the arbitration hearing that Patricia Gillette had become Judge Cahill’s JAMS partner, other than an email “blast” in October, 2016 from JAMS. (Declarations of Ryan and Smith ISO Vacatur.)

8. On that Checklist, Judge Cahill replied “No” to the following questions: #7 “Arbitrator ...has or has had any other professional relationship with a party or lawyer for party?” #11 “Arbitrator...has personal knowledge of disputed evidentiary facts relevant to the arbitration? A person likely to be a material to be a material witness in the proceeding is deemed to have personal knowledge of disputed evidentiary facts.” #13 Is there any other matter that: (A) Might

1 cause a person aware of the facts to reasonably entertain a doubt that the arbitrator would be able  
 2 to be impartial?” (Exh. “R,” SMITH648). Judge Cahill, at some point in the arbitration, came to  
 3 have a “professional relationship” with Patricia Gillette, who was not only VMware’s former  
 4 attorney, but was VMware’s former attorney in matters, including the precursor to the arbitration,  
 5 that involved Smith, who had confided in her essentially all of his protected activities and the  
 6 retaliation he had suffered at VMware. Ms. Gillette was also the former partner of current  
 7 VMware attorney Lynne Hermle.

8 **9.** Following the “Checklist,” Judge Cahill executed a “Declaration of Arbitrator” that  
 9 said, in part, “3. I practice in association with JAMS. Each JAMS neutral, including me, has an  
 10 economic interest in the overall financial success of JAMS. In addition, because of the nature and  
 11 size of JAMS, the parties should assume that one or more of the other neutrals who practice with  
 12 JAMS has participated in an arbitration, mediation or other dispute resolution proceeding with the  
 13 parties, counsel or insurers in this case and may do so in the future.” (Exh. “R.” SMITH651).

14 **10.** At the time of Judge Cahill’s selection and assignment as the arbitrator, he/JAMS  
 15 disclosed that Judge Cahill’s daily fee of \$9,000,<sup>23</sup> and/or hourly rate of \$800 (Exh. “R,”  
 16 SMITH0639) would be paid by the Orrick firm’s client, VMware, which was in keeping with  
 17 Judge Henderson’s excision of a provision in the arbitration agreement calling for the parties to  
 18 split the arbitration costs. (Dkt. # 83.) It was also disclosed that during the course of the arbitration  
 19 proceedings Judge Cahill would entertain and accept assignment offers “from a party, lawyer in  
 20 arbitration, or lawyer or law firms that is currently associated in the private practice of law with a  
 21 lawyer in the arbitration while that arbitration is pending, including offers to serve as a dispute  
 22 resolution neutral in another case.” (Exhibit “R,” SMITH649) Over the succeeding months, Judge  
 23 Cahill provided Smith and his counsel with several notices that Judge Cahill had accepted  
 24 assignment as a neutral in cases in which the Orrick firm and/or Ms. Hermle were involved (Exh.  
 25 “T”), but Judge Cahill *never made any similar*, or direct disclosure of Patricia Gillette’s  
 26 impending, or actual employment by JAMS. Declarations of Jeffrey F. Ryan and Dane Smith ISO  
 27 Vacatur.

28 <sup>23</sup> Interestingly, just 15 years ago, the average daily fee for arbitrators in this district was *only*  
 \$1,900. *Ting v. AT & T*, 182 F. Supp. 2d 902, 934 (N.D. Cal. 2002), aff’d in part, rev’d in part sub  
nom. Ting v. AT&T, 319 F.3d 1126 (9th Cir. 2003).

11. After Judge Cahill issued the Final Award, but prior to Smith's revelation that he was moving to vacate it, he asked JAMS to provide him with a copy of the statement of services rendered by JAMS/Judge Cahill for the challenged arbitration proceedings. Inexplicably, JAMS refused to disclose just how much VMware paid for Judge Cahill's/ JAMS' services. **Exh. "W."** Smith does not even know how much VMware paid to Judge Cahill and/or JAMS for such a palpably flawed, one-sided arbitration award. Declaration of Smith ISO Vacatur.

That Judge Cahill had some knowledge, *prior to the arbitration hearing*, of Ms. Gillette's role is suggested by *his* answer to a question propounded of witness John Wheeler:

MR. RYAN: Who was representing VMware in that lawsuit?

MR. WHEELER: The lady was from Orrick, I believe.

JUDGE CAHILL: **Pat Gillette.**

**Tr. 234:14.**

These facts give rise to a "reasonable impression of partiality." *Applied Indus. Materials Corp. v. Ovalar Makine Ticaret ve Sanayi, A.S.*, 492 F.3d 132, 137 (2d Cir. 2007) (finding that an arbitrator who "knows of a material relationship with a party and fails to disclose it" demonstrates "evident partiality" under Second Circuit law, as "[a] reasonable person would have to conclude that an arbitrator who failed to disclose under such circumstances was partial to one side").<sup>24</sup>

The burden was on Judge Cahill to disclose facts creating *a reasonable impression of partiality*, not on Smith to discover them. See, *In re Sussex*, 781 F.3d 1065, 1074 (9th Cir. 2015) ("[A]rbitrators must disclose facts showing they 'might reasonably be thought biased against one litigant and favorable to another.'" *cert. denied sub nom. Turnberry/ MGM Grand Towers, LLC, v. Sussex*, 136 S. Ct. 156 (2015)).

A fairly recent California appellate court decision should guide this Court's reasoning because the disclosure standards under California law are controlling here:

The parties to a medical malpractice arbitration agree upon a neutral arbitrator. Subsequent to commencing arbitration proceedings but prior to the hearing, counsel for the defendant doctor affiliates with the firm providing

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<sup>24</sup> "...the legal standard for evident partiality is whether there are 'facts showing a 'reasonable impression of partiality.'" *Id.* at 1048. *New Regency Prods., Inc. v. Nippon Herald Films, Inc.*, 501 F.3d 1101, 1106 (9th Cir. 2007), citing and quoting *Schmitz v. Zilveti*, 20 F.3d 1043 (9th Cir.1994).



the arbitrator. Neither counsel nor the arbitrator discloses that relationship. Here we conclude that the California Arbitration Act (the Act) (Code Civ. Proc., § 1280 et seq.),<sup>1</sup> and the California Rules of Court, Ethics Standards for Neutral Arbitrators in Contractual Arbitrations (Ethics Standards) require that the arbitrator disclose the relationship. The Act and the Ethics Standards (1) require a neutral arbitrator to disclose that a lawyer in the arbitration is a member of the administering “dispute resolution provider organization” (DRPO); and (2) section 1286.2, subdivision (a)(6) compels a trial court to vacate the arbitration award if the arbitrator fails to disclose that information.

*Gray v. Chiu*, 212 Cal. App. 4th 1355, 1358 (2013) Emphasis added.

Judge Cahill was required, under California law, to disclose his JAMS “partnership” with her under the general duty to disclose “all matters that could cause a person aware of the facts to reasonably entertain a doubt that the proposed neutral arbitrator would be able to be impartial” California CCP § 1281.9(a); CRC Ethics Standards, Standard 7(d)(15)(A). Smith and his counsel faced a familiar conundrum:

[O]nce the disclosure was made the harm was done regardless of the outcome. The disclosure put our clients in the awkward position of either objecting to or appearing to approve the representation by the neutral arbitrator's firm of a party adverse to our client in another arbitration. If we object, we run the risk of offending the neutral; if we don't object, we appear to condone a clear conflict. We should never have been put in this position.

*Thomas Kinkade Co. v. White*, supra, 711 F.3d 719, 724–25.

### III. CONCLUSION

Smith was denied the fundamentally fair arbitration hearing to which he was entitled, and to which VMware was amply provided. Cf. *Chavarria v. Ralphs Grocery Co.*, 733 F.3d 916, 927 (9th Cir. 2013) [“Federal law favoring arbitration is not a license to tilt the arbitration process in favor of the party with more bargaining power.”] For the reasons set forth herein, and pursuant to 9 U.S.C. §10, the award of the arbitrator should be vacated and the cause remanded for a new arbitration before a different arbitrator unaffiliated with JAMS.

Dated; October 13, 2017.

Respectfully submitted,

/s/

JEFFREY F. RYAN  
Attorney for Plaintiff